



There's a lot going on at Lobee Pump and Machinery Company:

- ✓ **We are now reviewing** our product line technology, features and benefits for upgrade and expansion. Please give us your feedback on how we can improve our product lines...
 - How competitively priced are we?
 - What technical upgrades are a priority?
 - Shaft seal systems -
 - Base/flange mount configurations -
 - Flows and pressures -
 - Other -
 - What else would you like to see?
 - Expanded product line –
 - New products –
 - Other –



* We appreciate your feedback!

- ✓ **Our Product Overview** brochure has been updated, PDF [here](#). More product information makes it easier for customers to identify with the product line and applications.
- ✓ **Clarification** on our previous update regarding 'FDA approved' materials; we have available for our Model LOE Stainless Steel gear pump an 'FDA compliant' seal and liner kit. The Model LOE pump DOES NOT include 'FDA compliant' materials as standard. There is no cost adder for the FDA compliant kit but its operational characteristics are different from the standard. A specification and operation data sheet will be sent out and posted on our website within the next few weeks. Sorry for any confusion...

Finally, I wish all our distributors and resellers the best of luck in 2010. It's tough out there; business can vary greatly from one week to the next. When customers are actively seeking products, it does not always turn into orders, so you must quote best the first time. Let us help any way we can to make that quote become an order.

Best regards,

Michael Johnson
Vice President Sales